

Business and the Second Year of War

*A Narrative History of a Significant Period for
Commerce and Industry, Written by Its Leaders*

Primarily an index to The Nation's Business, yet its headings and sub-headings will give the reader of discernment a composite picture of the swift moving war drama of the stirring year of 1918, a year in which business emerged into a new order of things. Landmarks of thirty years were swept aside, many of them never to be set up again. What of novel practices and new relationships will remain is for 1919 to tell.

Each month during these days The Nation's Business, on the scene of action, clearly and faithfully reported in its pages these events and their momentous problems. The record is authoritative. It stands written in most part by the very men who were themselves the guiding powers of the events they chronicled. For the convenience of our readers these articles have been indexed by subjects in the pages following.

AGRICULTURE

Hoover and the Wheat Crop.....	James B. Morrow.....	Jan., p. 17
Farmer Brings up Heavy Reserves for 1918 Push.....	Archer Wall Douglas.....	Jan., p. 13
Starvation—It Works for Germany.....	F. C. Walcott.....	Mar., p. 28
A New Tonic for Tired Soils.....	F. N. Shepherd.....	Mar., p. 29
Beef and the Banker.....	Vernon Kellogg.....	Apr., p. 11
Will They Get Wheat?.....	Archer Wall Douglas.....	Apr., p. 13
Rain Fortifies Growing Wheat.....	J. W. E. Lawrence.....	Apr., p. 17
Again the War Garden.....	Archer Wall Douglas.....	Apr., p. 21
Winter Wheat Looks Up.....	Editorial.....	May, p. 33
Virtue in An Empty Pantry.....	Archer Wall Douglas.....	May, p. 35
"And Some An Hundred Fold".....	Editorial.....	June, p. 19
Bread Rises to the Occasion.....	Editorial.....	July, p. 27
Commissions Help Hoover.....	Editorial.....	July, p. 41
The Wheat Puzzle Solved.....	Editorial.....	July, p. 46
Away with the Flesb Pots.....	Editorial.....	July, p. 47
Sauerkraut Is Patriotic.....	Monroe Wooley.....	July, p. 23
Our Friend the Goat.....	Editorial.....	July, p. 32
Non-Partisan League Investigation.....	Editorial.....	Aug., p. 51
Standing up for Fido.....	Editorial.....	Aug., p. 23
The Changing South.....	Editorial.....	Sept., p. 32
Puzzle: Find the Defendant.....	Editorial.....	Sept., p. 21
Prunes!.....	Editorial.....	Sept., p. 20
Our Bacon Nears Its Rhine.....	Editorial.....	Oct., p. 23
Eloquent Totals.....	Editorial.....	Oct., p. 23
More German Atrocities.....	Editorial.....	Oct., p. 23
City Troops Take a Food Salient.....	E. V. Wilcox.....	Oct., p. 16
Beef.....	Little Stories.....	Nov., p. 30
Cost of Living.....	Little Stories.....	Nov., p. 29
Cow's Larder Still Safe.....	Editorial.....	Dec., p. 21
Still, O. Henry Dreamed It.....	Editorial.....	Dec., p. 20
Dried Fruits.....	Little Stories.....	Dec., p. 32

BUSINESS

Business Conditions

War and Official Acts Dominate Business.....	A. W. Douglas.....	Mar., p. 17
Rain Fortifies Growing Wheat.....	A. W. Douglas.....	Apr., p. 17
Winter Wheat Looks Up.....	A. W. Douglas.....	May, p. 33
Bumper Crops.....	A. W. Douglas.....	July, p. 31
High Average Yields in All Crops.....	A. W. Douglas.....	Aug., p. 19
War Wounds of German Business.....	V. S. Clark.....	Sept., p. 14
Average Crops.....	A. W. Douglas.....	Sept., p. 11
The Changing South.....	Editorial.....	Sept., p. 32
Food Objectives Carried Despite Summer Heat.....	A. W. Douglas.....	Oct., p. 29
High Prices of Food.....	A. W. Douglas.....	Nov., p. 19
Business Conditions During Armis- tice Crisis.....	A. W. Douglas.....	Dec., p. 24

Business Economy

Government Buyers.....	Edwin B. Parker.....	Jan., p. 34
Priorities.....	Editorial.....	Feb., p. 10
Who Has the Ship Contracts?.....	Editorial.....	Feb., p. 40
The Gospel of Economic Truth.....	Editorial.....	Aug., p. 50
The Hole in the War Pocket.....	B. M. Anderson, Jr.....	Aug., p. 34
Fire!.....	Wm. H. Merrill.....	Oct., p. 31
Retail Economies.....	Little Stories.....	Nov., p. 29
Packing Reform Begins at Home.....	Editorial.....	Nov., p. 24
What Is Profiteering?.....	F. W. Taussig.....	Nov., p. 9
Priority After Peace.....	P. T. Cherington.....	Nov., p. 14
Exit Wars—A Business Proposition.....	Herbert S. Houston.....	Dec., p. 16

Organized Business

Organize for the War and Afterwar.....	R. G. Rhett.....	Feb., p. 26
The Business Man's War Council.....	T. R. Smith.....	Apr., p. 20
Thinking It Through Together.....	F. W. Noxon.....	May, p. 9
Business and the First Year of the War.....	Editorial.....	May, p. 20

Industrial Idealism the Motive

Power of American Progress.....	R. G. Rhett.....	May, p. 32
Business Assays High in War's Test.....	Waddill Catchings.....	May, p. 43
Resolutions Passed at Sixth Annual Meeting.....	Editorial.....	May, p. 62
The Nations in Their Harness.....	Earl of Reading.....	May, p. 11
Spain's Industrial Hook-up.....	Editorial.....	Aug., p. 23
A Commercial Entente in Buenos Aires.....	Editorial.....	Aug., p. 22
"Business" Through Political Spees.....	Editorial.....	Aug., p. 18
The Pathos of Distance.....	E. T. Meredith.....	Aug. Foreword
What's Next?.....	Editorial.....	Dec., p. 20
Industry's Congress for Reconstruc- tion.....	Harry A. Wheeler.....	Dec., p. 9

Business and Its Philosophy

The Old Order Changeth.....	James B. Morrow.....	Feb., p. 22
(Personal Interview with Samuel McRoberts).....	Editorial.....	Mar., p. 12
Stettinius.....	James B. Morrow.....	Mar., p. 12
Baruch.....	James B. Morrow.....	June, p. 22
Industry Must Conquer the Throw- Back.....	Foreword.....	October
Houses Like Ours.....	Foreword.....	November
The Federal Trade Triumvirate.....	James B. Morrow.....	Dec., p. 14

Rural Communities

Tiffin Goes to War.....	Editorial.....	Mar., p. 21
Why Cities Grow Famous.....	Carl Hunt.....	June, p. 30
When the War Chariot Stalls.....	Ernest N. Smith.....	Aug., p. 20
A Warrior City.....	Editorial.....	Sept., p. 46
Solicitations, Wise and Unwise.....	Little Stories.....	Nov., p. 30

War Organization of Business

War's Hand on the Credit Spigot.....	Anselm Chomel.....	Aug., p. 24
Using Fritz's Ideas.....	Editorial.....	Sept., p. 21
Government at the Wheel.....	Editorial.....	Sept., p. 44
Combinations in Restraint of Waste.....	Donald Wilhelm.....	Oct., p. 12
Hotel Management.....	Little Stories.....	Nov., p. 29

INDUSTRIES

Development of Industries

Would You Throw Away Gold?.....	Editorial.....	Jan., p. 48
Our Present and Immediate Task.....	Franklin K. Lane.....	Jan., p. 14
Economic Sins Come Home to Roost.....	An Editorial.....	Mar., p. 7
Giving the Motor Truck More Gas.....	A. C. Bedford.....	May, p. 24
The Insidious Accessory.....	W. W. Sellew.....	July, p. 26
Junk.....	Remsen Crawford.....	July, p. 12
Yankee Builders in France.....	Editorial.....	Aug., p. 22
Now Take That Item of Camphor.....	Editorial.....	Sept., p. 42
Shipbuilding.....	Little Stories.....	Nov., p. 30
Patriotic Prescriptions.....	John Foote.....	Nov., p. 27
Japan Adds Irony to Defeat.....	Editorial.....	Nov., p. 25
Manganese Ores.....	Little Stories.....	Dec., p. 32
Coal Makes Good.....	Editorial.....	Dec., p. 21
Still, O. Henry Dreamed It.....	Editorial.....	Dec., p. 20
A Key to Our Industrial Future.....	T. H. Uzzell.....	Dec., p. 11

War Organization of Industries

Gearing Our Industrial Machine to War Needs.....	Daniel Willard.....	Feb., p. 7
Each Industry a War Unit.....	Editorial.....	Feb., p. 12
Boiling Down American Business.....	Harry A. Garfield.....	Feb., p. 20
Non-Essential Industry.....	P. B. Noyes.....	Feb., p. 24
Mar's Hand at the Plow.....	C. S. Brantingham.....	Mar., p. 24
War Plans for Peace Plants.....	George N. Peek.....	Apr., p. 10
The Wheels Which Must Not Stop.....	George N. Peek.....	May, p. 14
Coal—Enough to Fight on— No More.....	J. W. Evans.....	June, p. 9
The Woman in the Man's Job.....	Gayne T. K. Norton.....	June, p. 20

The Nigger in the Coal Pile.....	Robert	June	June, p. 26
Districting War Industries.....			July, p. 43
Putting Our Resources on Tap.....	Harry A. Wheeler		Aug., p. 9
Government at the Wheel.....			Sept., p. 44
Another War Heritage.....			Sept., p. 32
Unfair Competition.....	Editorial		Sept., p. 20
Puzzle: Find the Defendant.....	Editorial		Sept., p. 21
John Bull, Wool Merchant.....	Editorial		Oct., p. 23
Oil.....	W. Champ Robinson	Nov., p. 50	
Cotton Shies at Regulation.....	Editorial	Nov., p. 25	
Saving at the Spigot and the Bung.....	Editorial	Nov., p. 25	
An Economic Generalissimo.....	Editorial	Nov., p. 24	
Steel.....	J. L. Replogle	Nov., p. 17	
Priority After Peace Comes.....	P. T. Cherington	Nov., p. 14	
The Civilian.....	B. M. Baruch	Nov., p. 11	
Linking Government and Industry.....	George N. Peek	Nov., p. 10	
British War Service Committees.....	Editorial	Dec., p. 29	

OUR CONGRESSIONAL RECORD

Hon. Congressman and the Railroads.....	M. E. Lazenby	Jan., p. 23
Our Congressional Record.....		Mar., p. 26
Our Congressional Record.....		Apr., p. 28
Our Congressional Record.....		July, p. 28

EDUCATION

Commercial			
White List of Business Books.....	John Cotton Dana	Jan., p. 29	
White List of Business Books.....	John Cotton Dana	Feb., p. 33	
White List of Business Books.....	John Cotton Dana	Mar., p. 32	
White List of Business Books.....	John Cotton Dana	Apr., p. 32	
White List of Business Books.....	John Cotton Dana	June, p. 31	
Economic Value of Negro Education.....		June, p. 42	
(Report of Chamber's Committee on Statistics and Standards).....			
White List of Business Books.....	John Cotton Dana	July, p. 34	
"Rediscovery of Geography".....	E. Van Cleef	July, p. 16	
White List of Business Books.....	John Cotton Dana	Aug., p. 38	
White List of Business Books.....	John Cotton Dana	Sept., p. 24	
Library Classifying.....	John Cotton Dana	Sept., p. 46	
White List of Business Books.....	John Cotton Dana	Oct., p. 34	
White List of Business Books.....	John Cotton Dana	Nov., p. 28	
Vocational			
Hopeless Heroes.....	T. B. Kidner	July, p. 14	
When They Come Home.....	Franklin K. Lane	Sept., p. 22	

FINANCE

Banking System			
More Than Money.....	Frank A. Vanderlip	Jan., p. 8	
Beef and the Banker.....	F. N. Shepherd	Apr., p. 11	
Our Two Industrial Levers.....	J. V. Farwell	May, p. 59	
A New Channel for War Credits.....	George Farley	July, p. 9	
War's Hand on the Credit Spigot.....	A. Chomel	Aug., p. 24	
Financial Mass Formations.....	Editorial	Dec., p. 20	
Foreign Exchange			
Collecting from Pedro.....	W. H. Lough	July, p. 24	
Gold: A Dilemma.....	Editorial	Dec., p. 20	
Foreign Investments			
Siberia Will Surprise the World.....	Editorial	Dec., p. 21	
Liberty Loan and Thrift Stamps			
Thrift Stamp Army (Verse).....	Elias Lieberman	Feb., p. 16	
As Others See Us.....		Sept., p. 47	
Liberty Bond Swindlers.....		Oct., p. 24	
Proposed Legislation Affecting Business.....		Nov., p. 26	
Von Hindenburg Invests in Liberty Bonds.....	Little Stories	Dec., p. 32	
Taxes			
Waging War with the Tax and Bond.....	Charles S. Hamlin	May, p. 53	
Floating the Nation's War Debt.....	D. R. Forgan	May, p. 41	
Economy Bonds, Inflation's Antidote.....	O. M. W. Sprague	May, p. 28	
Lighting the Way for Payers of War Taxes.....	W. D. Simmons	May, p. 19	
Congressional Legislation.....		July, p. 19	
The New War Tax.....		Aug., p. 30	
Business Divides the Cost.....		Aug., p. 14	
The Money Cost.....		Sept., p. 28	
New Taxes in the Making.....		Sept., p. 12	
The Treasury Charts a Course.....		Sept., p. 13	
The New Revenue Bill in the Making.....		Oct., p. 20	

Trade Acceptances

Four Sides to the Trade Acceptance, by C. N. Du Puis, E. B. Heyes, George Woodruff, and E. F. Du Brul.....	Jan., p. 22
--	-------------

If Business Takes the Trade Acceptance.....	Lewis E. Pierson	
Trade Acceptance Method.....		
Budget System		
No Thrills Left.....	Editorial	July, p. 22
Unified Command of the Nation's Money.....	W. F. Willoughby	Dec., p. 18

GOVERNMENT WAR MACHINERY

Travel in England Controlled.....	Editorial	July, p. 25
The Raised Axe.....	Editorial	July, p. 22
A New Channel for War Credit.....	George Farley	July, p. 9
Widening the Draft Net.....	Editorial	July, p. 23
Conscientious Objectors.....	Editorial	July, p. 23
War's Hand on the Credit Spigot.....	A. Chomel	Aug., p. 24
Who's What in Washington?.....		Aug., p. 51
Credit Across the Sea.....		Aug., p. 50
A Checkmate for the Kaiser.....	James B. Morrow	Sept., p. 9
Prices Paid for Materials of War.....		Sept., p. 40
Straining German Gas.....		Sept., p. 40
John Bull, Wool Merchant.....	Editorial	Oct., p. 22
Let's Keep to the Issue.....	Editorial	Oct., p. 22
Combinations in Restraint of Waste.....	Donald Wilhelm	Oct., p. 12
The Fighting Horse.....	H. K. Bush-Brown	Oct., p. 30
Shifting Over.....	Little Stories	Nov., p. 29
As Our Ships Go Down to the Sea.....	Editorial	Nov., p. 25
Trainload Lots the Fashion.....	Editorial	Nov., p. 24
New York to Bagdad via the Air Line.....	Roberts Everett	Nov., p. 22
Work or Fight?.....	Charles B. Warren	Nov., p. 18
Getting Work and Worker Together.....	Otto M. Eidlitz	Dec., p. 29

CONSERVATION

Would You Throw Away Gold?.....		Jan., p. 48
Away with the Flesh Pots!.....		July, p. 47
Santa Claus Goes to War.....	Editorial	July, p. 23
Junk.....	Remsen Crawford	July, p. 12
Virtue in a Good Aim.....	Editorial	Sept., p. 36
The Real Thing in Saving.....	Editorial	Sept., p. 36
Our Christmas Toys.....		Oct., p. 50
A Plumbing Out.....		Oct., p. 24
Farewell to the Gasolene Stove.....		Oct., p. 24
War Wounds of Beds.....		Oct., p. 24
Tableware, Ditto.....		Oct., p. 24
War and Rust.....		Oct., p. 24
Hardware Reduces Styles.....		Oct., p. 24
Typewriters Get Into Line.....		Oct., p. 24
Ups and Downs of Stoves.....		Oct., p. 24
Conserving Funerals.....		Oct., p. 24
More German Atrocities.....	Editorial	Oct., p. 23
An Editorial Not for Mr. Hoover.....	Editorial	Oct., p. 22
Thrift.....	John Gleissner	Oct., p. 14
Combinations in Restraint of Waste.....	Donald Wilhelm	Oct., p. 12
Bicycles.....	Little Stories	Nov., p. 30
Wool Shortage.....	Little Stories	Nov., p. 30
Narrow Skirts.....	Little Stories	Nov., p. 30
Fool Ideas.....	Little Stories	Nov., p. 30
Retail Economies.....	Little Stories	Nov., p. 30
Saving at the Spigot and the Bung.....	Editorial	Nov., p. 25

IMMIGRATION

Foreigners—Always?.....	Frank Trumbull	July, p. 7
Our Law-Abiding Alien Enemies.....	Charles Nagel	July, p. 30

LABOR

Forward with God.....	Vernon Kellogg	Feb., p. 14
A War Policy of Industrial Peace.....	George Farley	Apr., p. 23
Employer and Employee Plus Understanding.....	L. C. Marshall	May, p. 16
Work Like Blazes.....	Meyer Bloomfield	May, p. 17
Child Labor up to States.....	Editorial	July, p. 22
The Workers Sign the Contract.....	J. McDevitt	July, p. 11
A Compact of Industrial Peace.....	W. C. Teagle	July, p. 10
Inexperienced Help.....	Little Stories	Dec., p. 32
A Cure for Scientific Management.....	Robert B. Wolf	Dec., p. 22
War Organization of Labor		
War Labor Furnished.....	William B. Wilson	Sept., p. 15
More Labor.....	Little Stories	Nov., p. 29
Getting Work and Worker Together.....	Otto M. Eidlitz	Dec., p. 29

LEGISLATION

Congress Settles Into Harness Again.....		Feb., p. 34
What Congress Is Doing.....		Apr., p. 16
Child Labor up to States.....	Editorial	July, p. 22
Britain's Glass House.....	Editorial	July, p. 22
Congressional Legislation.....		July, p. 19
National Trade-Marks.....	Editorial	Sept., p. 36
Trust "Busting" by Agreement.....	Editorial	Sept., p. 20
The Tariff.....	Little Stories	Nov., p. 29

Affecting Business.....	Nov., p. 26
Reaches Supreme.....	Dec., p. 21
Congress and World Law.....	Dec., p. 20
Senate Retouching Revenue Bill.....	Dec., p. 12

War

Investigations Forecast the Trend of New War Measures.....	Mar., p. 30
War Legislation.....	May, p. 60
Widening the Draft Net.....	July, p. 23
Congress Spells it W-A-R.....	June, p. 18
The Raised Axe.....	July, p. 22
A New Channel for War Credit.....	July, p. 9
The New War Tax.....	George Farley Aug., p. 30
The Treasury Charts a Course.....	Sept., p. 13
New Taxes in the Making.....	Sept., p. 12
The New Revenue Bill of 1918.....	Oct., p. 20

DEVELOPMENT OF GOVERNMENT ORGANIZATIONS

Our National Print Shop—Its Job.....	Aug., p. 42
A Key to Our Industrial Future.....	T. H. Uzzell Dec., p. 11

RECONSTRUCTION

Those Who Come Back.....	W. L. Stoddard Jan., p. 20
From the Kaiser to the Imperial Chancellor.....	Frank W. Noxon Feb., p. 17
The Key to the Russian Riddle.....	J. R. Pickell Feb., p. 18
The Banner of Mercy.....	William H. Taft Mar., p. 18
A Home Guard for British Inventions.....	Editorial Apr., p. 24
Faith and Work.....	Franklin K. Lane May, p. 30
The Enemy's Plans for Peace.....	Vernon Kellogg June, p. 28
Finding Their Place in Shop and Store.....	June, p. 44
After the Last Shot.....	Aug., p. 36
Plan for Reconstruction Commission.....	Nov., p. 26
Priority After Peace Comes.....	P. T. Cherington Nov., p. 14
Peace Conference Please Note.....	Editorial Dec., p. 21
Enforced Peace: What England Thinks.....	Editorial Dec., p. 21
Exit Wars—A Business Proposition.....	Herbert S. Houston Dec., p. 16
Reconstruction: A Starting Point.....	George E. Roberts Dec., p. 13
Industry's Congress for Reconstruction.....	Harry A. Wheeler Dec., p. 9
The Higher Patriotism.....	Foreword December

TRANSPORTATION

Inland Waterways

Ladies of the Lakes.....	Edward Hungerford Aug., p. 11
Municipal Improvement Note.....	Editorial Nov., p. 24

Roads

Into the Breach the Motor Truck.....	Anselm Chomel Mar., p. 9
Roads.....	Anselm Chomel Apr., p. 14
Trucks for the Roads—Roads for the Trucks.....	F. A. Seiberling May, p. 36
Shipping via the Highways.....	Roy D. Chapin May, p. 51
Snow and Ice Damage Highway Experiments.....	Little Stories Dec., p. 32

Railroads

Enter—Railroad Control.....	Samuel O. Dunn Feb., p. 15
Making Box Cars Out of Minutes.....	F. C. Myers Apr., p. 26
The Question of the Terminals.....	J. F. Wallace May, p. 25
Rails.....	Harry A. Wheeler May, p. 26
The Horns of Our Railway Dilemma.....	Samuel O. Dunn May, p. 39
First Aid for Public Utilities.....	Thomas N. McCarter May, p. 54
Cutting Our Locomotives to One Pattern.....	Alba B. Johnson May, p. 55
Clearing the Terminals.....	Aaron Hardy Ulm June, p. 12
U. S. A. Lines All Points.....	Richard Waterman June, p. 14
Travel in England Controlled.....	Editorial July, p. 23
Freight by Special Delivery.....	Editorial Aug., p. 23
Government Control: The First Mile Post.....	Richard Waterman Aug., p. 16
Where to Complain.....	Sept., p. 32

By Trolley to Berlin.....	A. B. Cole Sept., p. 25
In Any Language It Means "Ship Now".....	Editorial Sept., p. 20
The Railroad Contract.....	J. H. Parmelee Oct., p. 18
Rail, Water, Road.....	William C. Redfield Nov., p. 20
Difficulties in Moving Coal.....	Little Stories Nov., p. 29

Ships

The Invisible War.....	J. W. Evans Jan., p. 5
A Tribute to the Sea's Aristocrat.....	Editorial Jan., p. 31
The Way to Lose the War.....	Edward A. Filene Apr., p. 7
The Neck of the Bottle Is Ships.....	Josephus Daniels May, p. 37
The Flag at Sea (Verse).....	C. L. Edson May, p. 36
Build Fighting Spirit and Ships.....	Crawford Vaughn May, p. 42
When the Nation Wills Ships.....	Edward A. Filene May, p. 46
The Miracle of the Ships.....	Charles A. Eaton May, p. 45
A Continent for a Shipyard.....	George J. Baldwin May, p. 50
A Marine Toast.....	July, p. 46
Uncracked Nuts.....	Editorial July, p. 22
Our Flag to the Trades.....	Editorial July, p. 23
The Mistress of the Seas Looks Ahead.....	Aug., p. 37
Ladies of the Lakes.....	Edward Hungerford Aug., p. 11
The Shipbuilders (Verse).....	Barton Braley Aug., p. 37
Floating a Navy Yard.....	Sept., p. 45
And Still Going Up.....	Sept., p. 30
Fame Redivivus.....	Editorial Sept., p. 21
A Checkmate for the Kaiser.....	James B. Morrow Sept., p. 7
The Splash Heard Round the World.....	Editorial Oct., p. 22
Shipbuilding.....	Little Stories Nov., p. 30
As Our Ships Go Down to the Sea.....	Editorial Nov., p. 25
The Southland's Nocturne a Saga of War.....	Meigs O. Frost Nov., p. 15
Ship Cargoes.....	Little Stories Dec., p. 32

Airplanes

New York to Bagdad via the Air Line.....	Roberts Everett Nov., p. 22
Trainload Lots the Fashion.....	Editorial Nov., p. 24

TRADE

Foreign

The Skeleton in Our Foreign Trade Closet (2).....	Wm. S. Culbertson Jan., p. 10
The Skeleton in Our Foreign Trade Closet (3).....	Wm. S. Culbertson Feb., p. 30
Sentries for Our Sea Gates.....	Clarence M. Wooley Mar., p. 11
The Skeleton in Our Foreign Trade Closet (4).....	Wm. S. Culbertson Mar., p. 14
A Boost for Little Business.....	E. Y. Webb Apr., p. 18
Foreign Trade Will Promote Our Prosperity If.....	F. W. Taussig May, p. 12
Slender Props for Foreign Trade.....	June, p. 16
Collecting from Pedro.....	W. H. Lough July, p. 24
A Fair Field and No Favors.....	F. W. Taussig July, p. 20
Re-Discovery of Geography.....	Eugene Van Cleef July, p. 16
A Detector of Foreign Trade Traps.....	Lothrop Stoddard Aug., p. 32
Camphor.....	Sept., p. 42
War Profits in Japan.....	Sept., p. 28
From the Line to North of 53.....	Mabel H. Wharton Sept., p. 17
A New Foreign Trade Insurance.....	Edward A. Filene Oct., p. 32
Enemy's Trade Strategy.....	Oct., p. 24
A Quiet Word with Argentina.....	Editorial Oct., p. 22
"How To" Books (Issued by Government).....	Little Stories Nov., p. 29
Motes and Beams and Webb Laws.....	Editorial Nov., p. 25
Enter the Trade Commissioner.....	Editorial Nov., p. 24
Red Tape Abolished.....	Little Stories Dec., p. 32
Facilities for Handling Shipping Abroad.....	Little Stories Dec., p. 32
Free Ports and World Trade.....	George Farley June, p. 46
Foreign Trade Grimly Held.....	Oct., p. 24
Domestic	
A Black List of Business Practices.....	Editorial Jan., p. 32
Unfair Competition.....	Editorial Sept., p. 20
The Case of the Federal Trade Commission.....	Oct., p. 9
Horn-Swoggling the Business Man.....	Editorial Nov., p. 12